



ANNAMACHARYA UNIVERSITY

EXCELLENCE IN EDUCATION; SERVICE TO SOCIETY
(ESTD UNDER AP PRIVATE UNIVERSITIES (ESTABLISHMENT AND REGULATION) ACT, 2016)

RAJAMPET, Annamayya District, A.P – 516126, INDIA.

School of Management



Date: 23-08-2025

Back to Inspire Alumni – Student Interaction Report

Title of the Event : Lessons from Frontline : Building a career in Banking and Insurance

Date of Event: 21-08-2025

Students: 2nd MBA 3rd semester students

Co-Ordinators': Mrs V.Vedavati

Report

As part of the Back to Inspire initiative, an Alumni–Student Interaction session titled "Lessons from Frontline : Building a career in Banking and Insurance" was organized on 21-08-2025 for the II MBA III Semester students. The primary objective of this program was to provide students with first-hand insights into the career opportunities, challenges, and skills required

The distinguished alumni speaker shared valuable experiences about working on the frontline, explaining the real-world dynamics of customer handling, compliance, risk management, and sales. Students gained an understanding of the career paths available in retail banking, corporate banking, insurance (life, health, and general), and wealth management. The alumni also emphasized the importance of adaptability, integrity, and continuous upskilling to sustain in the competitive financial services industry.

The interactive session encouraged students to ask questions on career preparation, interview strategies, industry expectations, and the future of digital banking and insurance services. The alumni shared practical tips on building networks, enhancing communication skills, and leveraging certifications such as NISM, IRDA, and digital finance courses

Key Learnings

1. Awareness of diverse career opportunities in Banking and Insurance.
2. Understanding frontline roles: customer service, sales, and compliance.
3. Importance of regulatory knowledge (KYC, AML, IRDA norms).
4. Need for certifications and continuous skill development.
5. Customer relationship management as a key to long-term success.
6. Role of technology in transforming the financial services industry.
7. Professional ethics and integrity as essential traits for growth.

Conclusion

The Alumni–Student Interaction on "Lessons from Frontline : Building a career in Banking and Insurance" was a highly enriching experience for MBA students. It bridged the gap between academic concepts and real-world practices, equipping students with practical knowledge, skills, and motivation to pursue careers in financial services. Such alumni initiatives not only



ANNAMACHARYA UNIVERSITY

EXCELLENCE IN EDUCATION; SERVICE TO SOCIETY
(ESTD UNDER AP PRIVATE UNIVERSITIES (ESTABLISHMENT AND REGULATION) ACT, 2016)

RAJAMPET, Annamayya District, A.P – 516126, INDIA.

School of Management



inspire students but also strengthen the relationship between the institution and its graduates.



Fig 1: Alumni Mr.Tagore Interacting with students



Fig 2: Alumni Mr.Tagore sharing his experiences to Students



Fig 3 :students Interacting with Alumni Mr.Tagore